

## **HMS Financial Guide** John Webster Financial Advisor 20 Wight Avenue Suite 300 Hunt Valley, MD 21030 O-443-632-3436 F- 410-785-7655 johnwebster@financialguide.com



## Answering the Financial Questions that Count

The topics listed below are intended to cover a variety of situations--more than any one household will ever likely need to consider. All of the information available is offered to help you understand your current financial situation and make informed decisions. Simply fill out the form (online or on paper) and return it to request information on the subjects that interest you.

Nan	ne			
E-m	ail			
Add	ress			
City				
Stat	e ZIP Code			
Business phone				
Home phone				
Best time to call				
Insurance Planning				
	Protecting Your Loved Ones with Life Insurance			
	Estimating Your Life Insurance Needs			
	What Type of Life Insurance Is Best for You?			
	Creating an Estate Plan with Life Insurance			
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	Financial Impact of a Disability			
Es	tate Planning			
	Wills and Trusts			
	Planning for Incapacity			
	Creating and Preserving a Family Legacy			
	Using Life Insurance in Estate Planning			
	Strategies to Minimize Estate Taxes			
	Charitable Gifting Strategies			

Send information on checked items to:

Choosing a	a Busin

**Business Planning** 

- ☐ Starting or Buying a Business
- ess Entity
- □ Business Insurance
- Business Tax Planning
- □ Retirement Plan Options
- □ Business Succession

## **Personal Finance**

- □ Budgeting and Cash Reserves
- □ Establishing or Maintaining Credit
- □ Credit Cards
- □ Homeownership
- □ Buying or Leasing a Car
- □ Identity Theft

## **Education Planning**

- □ Saving for College
- □ 529 Plans
- □ Financial Aid
- □ Student Loans
- □ Repaying Student Loans
- □ Education Tax Credits and Deductions

Retirement Planning	Investment Planning	
□ IRAs	☐ Investing Basics	
☐ Employer-Sponsored Retirement Plans	☐ Setting Investment Goals	
☐ Annuities	☐ Designing and Managing an Investment Portfolio	
☐ Strategies for Retirement Plan Distributions	☐ Handling Market Volatility	
☐ Saving for Retirement	☐ Asset Allocation and Diversification	
□ Planning for Income in Retirement	☐ Taxable vs. Tax-Free Investing	
Social Security and Medicare	□ Stocks	
□ Understanding Social Security	□ Bonds	
□ Social Security Retirement Benefits	□ CDs	
☐ Social Security Disability Benefits	☐ Mutual Funds/ETFs	
□ Medicare	☐ Separately Managed Accounts	
<ul><li>☐ Medicare</li><li>☐ Medicare Prescription Drug Coverage</li></ul>	□ Separately Managed Accounts  Life Events	
☐ Medicare Prescription Drug Coverage	Life Events	
□ Medicare Prescription Drug Coverage  Tax Planning	Life Events  □ Buying a Home	
<ul> <li>□ Medicare Prescription Drug Coverage</li> <li>Tax Planning</li> <li>□ Income Tax Planning</li> </ul>	Life Events  □ Buying a Home □ Getting Married	
<ul> <li>□ Medicare Prescription Drug Coverage</li> <li>Tax Planning</li> <li>□ Income Tax Planning</li> <li>□ Year-End Tax Planning</li> </ul>	Life Events  □ Buying a Home □ Getting Married □ Raising a Family	
<ul> <li>□ Medicare Prescription Drug Coverage</li> <li>Tax Planning</li> <li>□ Income Tax Planning</li> <li>□ Year-End Tax Planning</li> <li>□ Investment Tax Planning</li> </ul>	Life Events  □ Buying a Home □ Getting Married □ Raising a Family □ Child with Special Needs	
<ul> <li>□ Medicare Prescription Drug Coverage</li> <li>Tax Planning</li> <li>□ Income Tax Planning</li> <li>□ Year-End Tax Planning</li> <li>□ Investment Tax Planning</li> <li>□ Alternative Minimum Tax (AMT)</li> </ul>	Life Events  □ Buying a Home □ Getting Married □ Raising a Family □ Child with Special Needs □ Changing Jobs	
<ul> <li>□ Medicare Prescription Drug Coverage</li> <li>Tax Planning</li> <li>□ Income Tax Planning</li> <li>□ Year-End Tax Planning</li> <li>□ Investment Tax Planning</li> <li>□ Alternative Minimum Tax (AMT)</li> <li>□ Gift and Estate Taxes</li> </ul>	Life Events  □ Buying a Home □ Getting Married □ Raising a Family □ Child with Special Needs □ Changing Jobs □ Starting a Business	

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